

# GOVERNMENT CONTRACTING 101

In this introductory 1.5 hour class to government contracting, we cover how to navigate, research and connect to the government marketplace. Attendees will leave with useful tools and next steps to compete for government contracts on the federal, state or local level.

After attending this class, any business may sign up for APEX Accelerator Services.

Missouri APEX free services include:

- Strategic Approaches
- Marketing to Government Agencies
- Researching Past & Current Bid Opportunities
- Bid Prep, Review, Submittal & Post
- Registrations
- Small Business Certifications - Federal, State & Local
- Education Resources
- Other Guidance as Needed

Direct Link: <https://missouri.ecenterdirect.com/events/25693>



## DATE

November 5, 2024

## TIME

10:00 AM - 11:30 AM

## NO COST

## LOCATION

STATE FAIR COMMUNITY COLLEGE  
3201 W. 16th St., Sedalia MO  
Fielding Technical Building  
Room 291

## REGISTER TODAY



The Missouri SBDC is funded in part through a Cooperative Agreement with the U.S. SBA. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance.

Contact: Kelly Asbury, EDGP, CGBP, Director MOSBDC  
660-596-7350 | [kasbury1@sfcmmo.edu](mailto:kasbury1@sfcmmo.edu)



The LearningForce  
KNOWLEDGE + SKILLS + ENRICHMENT